

HOW TO BUILD A DUAL-SOURCING CHECKLIST

STAGE	✓	ACTION	WHAT TO CHECK / EXPLANATION
1 – ASSESS	☐	Map China dependency	Identify how much sourcing depends on China, including key suppliers, components and product categories.
	☐	Identify supply risks	Identify products or suppliers with high concentration and exposure to supply, tariff or geopolitical risks.
	☐	Prioritise products	Select products where diversification to Southeast Asia is both relevant and realistic.
2 – SELECT	☐	Screen SEA markets	Compare potential sourcing countries based on the requirements of the selected products.
	☐	Compare sourcing conditions	Assess manufacturing capability, cost, quality, capacity, infrastructure, lead time and logistics.
	☐	Select the best-fit option	Choose the market and supplier offering the best overall combination for the product and business objectives.
3 – QUALIFY	☐	Verify supplier capability	Check production capacity, equipment, technical capabilities and ability to meet required volumes.
	☐	Verify quality & compliance	Assess quality systems, certifications, technical requirements and applicable EU regulations.
	☐	Check the supply chain	Verify raw materials, components and subcontracting arrangements.
	☐	Confirm real diversification	Check the origin of key raw materials and components. Final assembly relocation does not automatically diversify the supply chain.
4 – PILOT	☐	Run a pilot production	Start with a limited production run before transferring significant volumes.
	☐	Measure performance	Evaluate quality, actual costs, lead times, capacity and operational performance.
	☐	Validate against targets	Compare pilot results with the objectives defined at the beginning.
5 – SCALE	☐	Increase volume progressively	Gradually increase SEA allocation once the supplier has demonstrated satisfactory performance.
	☐	Define volume allocation	Adjust the China / SEA split according to performance, available capacity and diversification objectives.
	☐	Maintain the secondary source	Keep the SEA supplier active, qualified and operational so it can scale up when required.